

exstoPay

One Platform, **EVERY PAYMENT**



Our **VISION & MISSION**

Vision

Revolutionise the automotive sector by creating a unified platform that seamlessly integrates and replaces the fragmented point solutions currently in use. By consolidating functionalities and customer engagement into a single, intuitive ecosystem, we aim to enhance efficiency, reduce costs, and empower businesses to make data-driven decisions. This platform will not only streamline operations but also drive innovation, fostering a connected, sustainable future for the automotive industry.

Mission

Give, empowerment, convenience, control, and confidence to both customers and employees.

The exsto Customer Engagement Platform and its Glovebox module create a seamless, superior experience that benefits all stakeholders in the automotive service process. This is the future of automotive intelligence, designed to make every step of the journey smoother and smarter.

A top-down view of a pit stop for a blue Formula 1 team. Several crew members in blue uniforms and helmets are working on a blue race car. The scene is dimly lit, with a blue color cast. The car has various sponsor logos, including 'PETROL' and 'AMALIA'. The crew members are using tools and equipment to service the car.

Dealers need to **always** be using the best

Tools and Systems

to **maximise** their performance

Core features of the exsto CUSTOMER ENGAGEMENT PLATFORM

- **exstoSales:** Manages vehicle sales from inquiry to delivery.
- **exstoService:** Optimises aftersales with service plans, booking, and VHCs.
- **exstoCRM:** Advanced tools for data-driven customer engagement.
- **exstoPay:** Flexible digital payment solutions.
- **Glovebox:** Customer-facing interface for bookings, history, and payments.
- **iConsent:** A compliance-focused tool for capturing and managing customer consent in line with GDPR, ensuring transparency and secure handling of customer data



Current Industry CHALLENGES



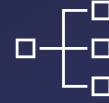
Little / no control of transaction values by channel



Current terminals are standalone with no POS link



High charges for ecommerce – pay-by-link



Point solution offerings for Open Banking



Difficult to introduce new payment methods



Knowledge of large payments



Poor & disparate reporting



User traceability



Paper terminal receipts



Paper cash sheets



Sales ledger / bank reconciliation



Refund control



One Platform, **EVERY PAYMENT**

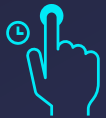
exstoPay is your omnichannel payment layer across Sales, Aftersales, and Online. You run in-dealer, remote, and eCommerce flows from one place and keep everything in sync with the rest of exsto—or use the standalone app for continuity.

- Omnichannel: in-person, Pay-by-Link, Pay by Bank, bank transfer
- Fully integrated with exsto; also available standalone
- Real-time status, refunds, reconciliation
- Group/site-level controls and roles



Why dealers need this **NOW**

Payments in automotive remain fragmented and manual. Teams juggle standalone terminals, paper cash sheets, and disparate reporting. exstoPay consolidates methods and data to give you control, speed, and traceability.



Control by channel
and value



POS link & policy
enforcement



Eliminate paper
receipts/cash sheets



Unified reporting;
clear user traceability



Fewer phone card-
captures; lower error
risk

OMNICHANNEL in practice

Meet customers where they are without adding systems. exstoPay supports secure customer-present card, branded Pay-by-Link checkout, Pay by Bank (Open Banking), and bank transfer—plus Apple Pay / Google Pay.



- One link, multiple retries; configurable expiry
- Dedicated success/fail pages + receipt URL
- Branded emails/confirmations
- Works on site, remote, or online
- Terminals with app pre-loaded; Wi-Fi/SIM single device

ORCHESTRATE PAYMENTS, don't just process

Treat payments like an orchestrated layer: centralise methods, routing, and outcomes across departments, channels, and values. exstoPay presents the right method at the right moment—improving UX, reducing risk, and keeping ops consistent.

-
- Rules by department/channel/value
 - Consistent checkout UX across touchpoints
 - Reduce point-solution sprawl
 - Lower friction; better approval outcomes



Customer experience that feels **MODERN**

Give customers fast, branded, digital experiences.
Replace phone-to-terminal card capture with secure links, clear confirmations, and always-available receipts.

Branded link & confirmation templates

Keep your branding consistent across links, pages, and emails to build trust and lift conversion. Configure wording, expiry, and T&Cs per department for clean, compliant journeys.

Fewer phone payments; less friction

Shift Mail Order / Telephone Order (MOTO) calls to SCA-protected (Strong Customer Authenticated) pay-by-link so customers pay on their own device in seconds. Your team avoids re-keying, long calls, and error-prone, non-PCI compliant card capture.

Digital receipts; no paper rolls

Send instant email/SMS receipts and store downloadable PDFs for every transaction. Cut paper costs, stop lost slips, and simplify audits.

Clear guidance on success/failure

Show explicit outcomes with next steps (retry, switch method, or contact support). Reduce confusion and inbound queries, especially during busy peaks.

Accessible receipt URLs for customers

Provide persistent, unique receipt links for warranty, insurance, and expense claims. Customers self-serve; your staff spend less time chasing paperwork.

Transaction Management

Your team manages every payment in one unified view with fast search, rich filters, and actionable controls. See live statuses, open refunds or disputes, add notes, and export evidence for audits in seconds. exstoPay streamlines daily tasks—retry failed links, clone common charges, or cancel drafts—while preserving a clean audit trail. Finance, service, and sales share the same source of truth, so questions get answered quickly and consistently.

The screenshot shows the exstoPay interface with a navigation sidebar on the left and a main transaction list. The sidebar includes sections for Group, Dealer, Search, Service, CRM, Sales, Prerelease, and exstoPay. The main area features a search bar, filters, and an export button. Below these are summary statistics for various transaction statuses and a table of individual transactions.

Date From	Date To	Date Type	Application	Department	Requested By	Value From	Value To
All (84924) In Progress (70) Successful (73474) Cancelled (6124) Failed (1221) Expired (4035) Refund Pending Dispute Closed (10) Dispute Pending							
Total £73,643,390.44							
Success	Hannah balu128470	506	@outlook.com	Keanan	20/08/2025 10:03	Pay By Bank	£10,000.00 20/08/2025 10:09
In Progress	Stephanie BAL412605I	113	@msn.com	John	20/08/2025 10:02		£19,596.00
Success	Mr Parkway Northampton 27520	197	@gmail.com	Megan	20/08/2025 09:40	Pay By Bank	£54.85 20/08/2025 09:43
Success	Max 63081946	328		Ross	20/08/2025 09:40	6741	£153.46 20/08/2025 09:41
Success	James wip11904bh	119		Bethany	20/08/2025 09:40	6261	£20.00 20/08/2025 09:45
Success	Thomas B129364M2B	909	@icloud.com	Matt	20/08/2025 09:39	9887	£900.00 20/08/2025 09:44

Status Filters

Track live states: Success, In-Progress, Failed, Refund, Dispute.

One-Click Actions

Retry, clone, cancel, draft, or refund instantly.

Fast Search & Export

Per-column search; export CSV/Excel for audits.

Context Notes & Timers

Capture ownership, SLA timing, and internal commentary.

Disputes & Refunds

Resolve disputes; issue full or partial refunds quickly.

Granular Filters

Filter by site, department, app, value, date.

Finance-grade **RECONCILIATION**

Built for finance, not just checkout. exstoPay provides daily payout references, and combined invoicing so your teams close faster with fewer errors.



- No EoD requirement
- Daily summarised payouts + dates/refs
- Less inbox chasing; fewer spreadsheets

Risk, SCA and PCI scope



Reduce fraud and simplify PCI—while keeping payments fast and frictionless.

Push phone-initiated payments to secure links with SCA, rather than keying cards into terminals. Card details stay in hosted fields, reducing PCI scope for your dealership while improving dispute outcomes.

-
- SCA/3DS on link flows
 - Hosted fields remove card data exposure
 - Lower MOTO fraud; better evidence trails
 - Clear refund/chargeback controls
 - User-level traceability & audit



IMPLEMENTATION, ACCESS & FIT

Deploy exstoPay inside exsto or use the standalone app (both stay in sync). Role-based access scales across multi-site groups. Terminals arrive with the app pre-loaded and connect via Wi-Fi/SIM, reducing device juggling. Local support and next-day settlement operations improve day-to-day reliability.



**exsto + standalone
access**
(business continuity)



**Multi-group/multi-
dealer roles**



Single-device terminals
(app pre-loaded)



**Local support
availability**



**Next-day settlement
operations** (operational
benefit)



**Full API suite for
OEM/partner apps**



Ready to Revolutionise Your Customer Journey?



Sales
Service
CRM



enquiries@edynamix.com

www.edynamix.com